



# Latis Technologies

The only company in America totally dedicated to implementing Oracle Configurator for companies with configure-to-order processes.

*Now, Your Sales Force Can Access Configurator on Their iPads and iPhones*



## Your Oracle Configurator Specialist

WHILE A FEW OTHER COMPANIES CLAIM TO BE CONFIGURATOR EXPERTS, WE'RE THE ONLY COMPANY IN THE US WHO ARE EXPERTS IN EVERY ASPECT OF CTO IMPLEMENTATION.

As your Oracle Configure-to-Order Specialist, Latis has the unique knowledge to optimize your Configure-to-Order operations – from your design processes to product delivery – and save you money at every stage.

## Significant Cost Savings Only A Specialist Can Provide

Since our process is tuned specifically for CTO customers, we have unique knowledge that can result in significant cost savings. In fact, our customized Configurator solutions provide maximum ROI, because we optimize your CTO process with lower original costs and lower maintenance costs.

## NEW iPad APPLICATION FOR CONFIGURATOR!

Latis can help your sales people take Oracle Configurator right to your Customers' doorsteps by integrating it with their iPads and iPhones.


Learn how Latis can build custom iPad Applications that give you the



advantage of this high-performing application right in front of your customers.

Just have your sales people install an iPad application that will integrate with your Configurator server. So they can work seamlessly with customers when they travel and with customers who order configurations on their own iPads.

## EXPERT CONFIGURATOR IMPLEMENTATION



As specialists, we know every Configure-to-Order process is unique. We can provide an optimized CTO implementation through careful planning, expert design, and flawless installation.

We're experts at the implementation of all modules of the Oracle E-Business Suite for Configure-to-Order processes, including Order Management, Advanced Pricing, Planning, CRM, Manufacturing, etc.

As a result, our Configurator implementation goes in seamlessly and functions smoothly. So you'll have maximum uptime. In addition, a specialized implementation can grow with your business.

## LATIS FREES UP MORE OF YOUR CAPITAL

When you choose Latis Technologies, your savings frees up more capital to invest in other areas of your business. So we not only help your business grow by optimizing your Configure-to-Order operations; we help it grow by saving you money.

When you work with Latis, you can expect:

✔ Unrivaled savings of up to 75-90%

✔ Improvement of CTO productivity by 30-50%

#### *Lower Original Costs*

Since we're Configure-to-Order specialists, we can offer you lower original costs. Due to our extensive experience, we know what works and what doesn't work.

A generalist simply cannot answer many of the critical questions that arise during a Configure-to-Order implementation. In fact, a generalist may not even know to ask some of the most important questions. Just a few of these questions are:

- \* Does your company require forecasting at the model or component level?
- \* Can using effectivity dates manipulate engineering changes?
- \* Does Oracle Configurator provide an effective interface to share data with other functional systems in your business?
- \* Could improper design of configure-to-order flow generate an incorrect invoice?
- \* Will effective assemble-to-order design accommodate dynamic WIP routings?
- \* Can improper design of engineering changes for configured products cause inventory mismatches?

Our experience also helps you clearly understand what to

expect, so you'll avoid complications that can arise due to inaccurate communication. This added assurance can save you even more money, because you won't be troubled with unnecessary adjustments in the implementation or in ongoing maintenance.

#### *Lower Maintenance Costs*

Some of the biggest costs of an Oracle E-Business implementation can occur over time due to an inexperienced implementation. For example, undetected gaps in customizing the solution to the needs of your business or insufficient testing of each module can lead to expensive adjustments, and a brittle architecture can break down under stress.

## THE RIGHT IMPLEMENTATION – RIGHT ON TIME



Since Latis has unique knowledge that comes from being a Configure-to-Order specialist, you can be certain that you'll get the right specialized CTO implementation for your business.

We've also developed a robust internal tracking process that enables our service center to keep accurate track of your order every step of the way. So you can be confident that your custom implementation will be completed right on time.



## ASSURED SECURITY

We've developed advanced methods for protecting your sensitive business data. So you can be certain it will be secure.





Innovator in  
Configurator



## LATIS TECHNOLOGIES

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*With Latis, you'll have the technological  
experience and personal service you need  
for all of your Configure-to-Order  
applications.*